Marcus Vinicius de Paula Cruz

Avenida Nossa Senhora da Penha, 239 - Curitiba, PR – BRAZIL

| CEP: 80050-550

marcus personal@ewconsultoria.com

+55 (41) 98439-8026

Professional Objective

Apply knowledge in **Physical Education** and **Project Management**, focusing on strength training, individualized physical training, team leadership, and strategic development in the digital market, promoting health, well-being, and innovative results.

Summary of Qualifications

- Over 15 years of experience in strength training, physical training, and fitness assessments, with more than 2000 assessments performed.
- Extensive experience in **project management**, **financial planning**, and **team leadership**, achieving significant results in resource optimization and organizational goals.
- Aware of **digital market trends**, exploring opportunities for innovation in services and customer strategies.
- Complementary skills in English and Spanish (intermediate level).

Academic Background

• Bachelor's Degree in Physical Education – Federal University of Paraná (UFPR) – Graduation: 2012

Additional Courses

• Advanced Strength Training – UFPR

- Exercise Physiology Prof. Sérgio Gregório da Silva (UFPR, 2020)
- Health and Nutrition Integration Federal University of Ouro Preto (UFOP, 2017)
 - Focus on weight loss, immune system, and inflammation.
 - Training in programs such as Epi Info, Anthro, and Anthro Plus.
- Winter Course in the Postgraduate Program in Physiology UFPR (2016)
- Project Management and Team Leadership Certification Udemy (2022)

Professional Experience

EW Fit – Sports Consultancy (2018 – Present)

- Personalized fitness assessments and student follow-ups in functional training, strength training, running, mobility, and stretching. Developed tailored in-person and online classes.
- Financial planning and strategic management of the consultancy, focusing on digital expansion.

Action Prime Gym (2015 – 2017)

- Coordination of strength training and personal training, including fitness assessments and technical support.
- Team leadership to optimize services and ensure client satisfaction.

RUN4CHANGE Project (2013 – 2016)

- Team coordination for participation in international half marathons.
- Resource management and logistics for large-scale events.

Premier IT – SIPAT and Workplace Exercise Program (2011 – 2017)

• Implementation and management of workplace exercise programs and annual fitness assessments for large teams.

• Development and execution of projects aligned with organizational goals.

Space Gym and Flex Gym (2011 – 2014)

• Planning and execution of strength training sessions, running coaching, and supervision of running projects.

Technical Skills

- **Project Management**: Planning, execution, and monitoring using agile methodologies (Scrum, Kanban).
- **Software Skills**: Microsoft Office (Word, Excel, PowerPoint), digital management tools (Trello), and fitness monitoring devices.
- Social Media Management: Practicing and studying daily content creation, production, and editing for social networks.
- Languages: Basic English and Spanish (studying daily).

Other Professional Experiences

- Recreation Turma do Tio Pipoca (2007)
- Jogos do Sul Caixa Econômica Federal (2007)
- JOCOPS School Games of Paraná (2007/2008)
- Paraná in Action / Fitness Assessment Paraná Sports (2008)
- FERA Project / Fitness Assessment PR Sports (2008)
- Coordinator/Instructor Workplace Exercise Program at 10 Pastéis Ltda (2007/2008)
- Intern at HP Sports Coaching for Runners (2008)
- Theatrical Dynamics and Workplace Exercise (Coordination) SIPAT 2011 – Premier IT
- Fitness Assessment and Functional Training SIPAT 2012/2013/2014/2015 – Premier IT

- Fitness Assessment (280 employees) NISSEI Pharmacies and Manipulation (2012)
- Vida Plena Gym Strength Training, Physical Conditioning, Fitness Assessments, and Running Coaching (2009/2010/2011)
- Botânico Pilates Responsible for Fitness Assessments (2012)
- Flex Gym (Boa Vista and Capão da Imbuia) Strength Training, Running Coaching, Personal Trainer, and Fitness Assessments (2011/2012/2013/2014)
- Space Gym Strength Training and Coordinator/Instructor of External Running Projects (2013)
- Coordinator/Instructor of RUN4CHANGE Project Rio de Janeiro International Half Marathon (2013/2015/2016)
- Strength Training Instructor at SESC (Água Verde) 2014
- Coordinator/Instructor of Workplace Exercise Program Premier IT (2013/2014/2015/2016/2017)
- Action Prime Gym Responsible for Coordination/Consultancy/Instruction in Strength Training, Fitness Assessments, and Personal Training (2015/2016/2017)
- Moby Dick Gym Strength Training Instructor (2018).