

# YANIL HERNÁNDEZ RODRÍGUEZ

@ yanil.hdez@yahoo.com

±59897335737

Orinoco street , building Ibirapita, apartment 302. Punta del Este.  
Uruguay



## Objective

To be part of an international company where i can learn and contribuye with my experience.



## Experience

### Esmeralda Amaral Real Estate / Punta del Este.

*Mar 2024 - Present*

Real Estate Advisor

### Solanas Vacation Club / Punta del Este.

*Dec 2019 - Mar 2024*

Real Estate Advisor

Responsable for the real Estate sales of Solanas Punta del Este Vacation productos, and Manager of the Prívate Development "La Jacinta" neighborhood

### Gaviota Tours Varadero / Varadero , Cuba

*Mar 2018 - Jun 2019*

Tour Guide & Representative

Coordinated,sold,and conductor tours and excursiones in different languages across the island.  
Attended international Tourism fairs.

### Blue Diamond Resorts, Cuba

*Sep 2016 - Jan 2018*

Corporate Advisor / Entertainment & SPA

Controlled results, advised, and trained the Animation and SPA Departments across 19 Blue Diamond Hoteles in Cuba.

Create and conducted training courses.

### Gaviota Tours Varadero & San Cristóbal Habana. Cuba

*Nov 2014 - Jul 2016*

Tour Guide

Specialized Guide for Italiano groups up to 40 people. Responsible for tours lasting up to 11 days.

### MSC Cruises / Worldwide

*Mar 2007 - Oct 2014*

Beauty Manager & Fitness Instructor

Responsible for the SPA, control, and compliance with company targets.

### Pullmantur Cruises / Caribbean

*Feb 2006 - Oct 2006*

Cruise Staff

Responsible for Entertainment and coordinator of excursions.



## **Sol Melia Hoteles, Barceló, Súper Clubs / Varadero ,Cuba**

*Oct 2000 - Jan 2006*

Director of Entertainment & SPA

Created , organized, and controlled the work of the Entertainment & SPA Departments. LED the opening of hoteles on two occasions.



## **Education**



### **IPUEC Silva Tablada/Matanzas, Cuba**

*Sep 1995 - Jun 1998*

Bachelor



### **School of Hospitality and Tourism. Varadero. Cuba**

*Oct 1999 - Nov 2000*

International Tourism Animation



## **Skills**



Decision - making under pressure



Proactive



Computer skills



Team Leader



Communication



Sales



Language proficiency



## **Languages**



Spanish / Native



English / Advanced



Italiano / Advanced



French / Intermediate



Portuguese / Intermediate



German / Basic