

DANIELA RODRÍGUEZ

Massage Therapist

EXPERIENCE

Jul 2022
Present

**KEY ACCOUNT MANAGER /
SALES EXECUTIVE**

TimeJobs Colombia
| Bogotá – Colombia

- Managing and overseeing key accounts.
- Analysing and addressing client needs to develop proposals that promote growth.
- Ensuring timely billing and maintaining a healthy accounts receivable.
- Coordinating with various teams to provide effective and timely responses to client issues.
- Creating monthly reports to provide clients with visibility on service performance indicators.
- Identifying cross-selling opportunities to introduce clients to our full range of services.
- Resolving problems and handling incidents efficiently.

Oct 2021
Jul 2022

CUSTOMER SUCCESS ASSOCIATE

TimeJobs Colombia
| Bogotá – Colombia

- Providing high-quality customer service.
- Meeting client requirements and maintaining their satisfaction.
- Handling accounts and billing.
- Advising clients on various matters.

Jan 2022
May 2022

PHYSICAL THERAPIST INTERN
Clínica Universidad de la Sabana

| Chía – Colombia

- Provide Conducted neurorehabilitation for pediatric and adult patients.
- Implement therapeutic techniques in both aquatic and terrestrial settings.
- Manage and record clinical histories and progress in databases and operating systems.

Aug 2021
Nov 2021

PHYSICAL THERAPIST INTERN

Grupo Familia | Essity
| Tocancipa – Colombia

- Design, plan, implement, and verify an epidemiological surveillance program.
- Identify the needs of the operators at the Cajicá plant.
- Implement a program of active breaks, health promotion, and self-care activities.
- Review and adjust workstations according to the conditions and needs of each operator.
- Assist physical therapist in conducting therapeutic exercises and modalities.


Feb 2021
May 2021


PHYSICAL THERAPIST INTERN
Passus IPS


| Bogotá – Colombia

- Implement therapeutic exercises in aquatic environments.
- Plan and design personalized therapeutic sessions for musculoskeletal conditions.



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 Colombian

OBJECTIVE

I am a passionate and committed professional with experience in the field of physical therapy and customer service, therapeutic massage and wellness programs.

Throughout my career, I have demonstrated a strong ability to identify and address the individual needs of clients, ensuring their satisfaction and well-being. My experience includes implementing a variety of therapeutic techniques in both aquatic and terrestrial settings, conducting neurorehabilitation for pediatric and adult patients, and designing personalized therapeutic sessions for musculoskeletal conditions.

I am known for my excellent communication skills and my ability to build and maintain strong relationships with clients. My background in customer service has equipped me with the ability to provide a high standard of care and attention to detail, ensuring that each client receives the best possible experience.

I am highly organized and adaptable, able to manage multiple tasks and respond effectively to changing environments. My goal is to contribute to a team that prioritizes the health and wellness of its clients, using my skills to promote relaxation, reduce stress, and improve overall physical health.

With a solid foundation in physical therapy and a strong commitment to providing exceptional care, I am confident in my ability to succeed in a dynamic and fast-paced environment such as a cruise ship. I am eager to bring my expertise and passion for wellness to your team, contributing to a positive and therapeutic experience for all passengers.

Jul 2020 Nov 2020	PHYSICAL THERAPIST INTERN RHIE Centro de Terapias Bogotá – Colombia <ul style="list-style-type: none">• Conduct neurorehabilitation for pediatric patients.• Implement therapeutic strategies in terrestrial settings for neuromuscular conditions.
Jun 2020 Sep 2021	SALES ASSOCIATE AND CASHIER ME KIDS Bogotá – Colombia <ul style="list-style-type: none">• Provide customer service and advise on available products.• Informed customers about prices, offers, and discounts.• Assist with inventory control and product placement in the store.• Persuade, negotiate, and close sales with customers.• Select products, prepare packages, and manage home deliveries.
Feb 2020 May 2020	PHYSICAL THERAPIST INTERN Universidad de la Sabana Chía – Colombia <ul style="list-style-type: none">• Developed health promotion activities for the educational community.• Improved communication among students.• Worked with the University Welfare Department.• Planned and executed workshops and activities for the university community.
Jun 2017 Dec 2017	ADMINISTRATIVE ASSISTANT Arturo Lizarazo y Cia Bogotá – Colombia <ul style="list-style-type: none">• Managed and controlled filing and invoices.• Handled the switchboard, answering calls from suppliers.• Managed the database.
EDUCATION	
Jul 2017 Jun 2022	PHYSICAL THERAPIST Sabana´s University Bogotá – Colombia <ul style="list-style-type: none">• Best Entrepreneurship Thesis Project
	ADVANCE ENGLISH New Granada Military University Bogotá – Colombia <ul style="list-style-type: none">• Best Entrepreneurship Thesis Project

SKILLS

- Customer Orientation
- Interprofessional Relationships
- Organizational Skills
- Flexibility and Adaptability
- Effective Communication
- Excel Proficiency
- Quick Learner
- Creativity
- Analytical Skills
- Teamwork

LANGUAGES

- English: Advance
- Spanish: Native