# **OLIVER DAVID ORTIZ GONZÁLEZ**

### Foreign Languages Professional | Customer Service & Business Management

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# **PROFESSIONAL PROFILE**

Foreign languages professional with experience in intercultural communication, customer service, and management in commercial, business, and tourism sectors. I have strong skills in interacting with international clients, facilitating customer service and loyalty processes, and developing strategies to enhance user experience. I lived in Canada for three years, where I worked in the tourism and logistics sector, acquiring a high level of English and knowledge in hospitality. My focus is on providing efficient solutions, strengthening business relationships, and delivering exceptional customer experiences.

### **ACADEMIC BACKGROUND**

- Diploma in Fundamentals in Tourism and Hospitality
- Customer Service Excellence Co-op
- Bachelor's Degree in Spanish, English, and French Universidad de La Salle, graduated in 2022.
- English Course B1 Level (Intermediate) Cafam Capacitation.

# **WORK EXPERIENCE**

## **Customer Service and Tourism Management - Canada**

- Provided personalized assistance to international clients, ensuring high-quality service.
- Managed reservations, coordinated logistics, and resolved incidents in tourism environments.
- Implemented communication strategies to enhance visitor experience.
- Interacted with people from diverse cultures, promoting integration and customer satisfaction.

### Sales Advisor & Customer Service Representative

- Applied language skills to strengthen client relationships and facilitate negotiations.
- Provided sales support and post-sales follow-up to ensure customer loyalty.
- Used digital tools to improve communication and business management.

### PROFESSIONAL SKILLS

- ✓ Customer service and loyalty management in commercial and tourism sectors.
- ✓ Effective communication in Spanish, English, and French in business environments.
- ✓ Reservations management, logistics, and hospitality in the tourism industry.
- ✓ Problem-solving and handling customer service situations.
- ✓ Negotiation skills and commercial advisory.
- ✓ Proficiency in digital tools for business and commercial management.
- ✓ Adaptability to multicultural and high-paced environments.

### **ACHIEVEMENTS & PROJECTS**

- Developed customer service strategies to enhance user experience in the tourism sector.
- Implemented effective communication techniques in commercial and business environments.
- Completed training in customer service and hospitality in Canada.

## **REFERENCES**

#### **Personal References**

- Lic. Libar José Ríos Pertuz Bachelor in Theology | ☐ Tel: +57 3214146910
  - Linda Berdugo bachelor's in chemistry | ☐ Tel: +57 3118256602

#### **Professional References**

- Richard Suson Safety Supervisor | ☐ Tel: +1 6478937322
- Victor Sabogal Human Resources | ☐ Tel: +1 6478686941