

# DANIELA RODRIGUEZ

Massage Therapist

## EXPERIENCE

Jul 2024  
Present

### MASSAGE THERAPIST Independent

| Bogotá – Colombia

- Provide high-quality therapeutic massages tailored to client's individual needs.
- Specialise in Swedish massage techniques to promote relaxation and relieve muscle tension.
- Incorporate aromatherapy to enhance the therapeutic effects of treatments and promote overall well-being.
- Utilise reiki practices to support energy balance and holistic healing.
- Offer targeted sports massages to aid in muscle recovery and improve athletic performance.
- Ensure a calming and professional environment that enhances the client experience.
- Maintain strong client relationships by delivering personalised and attentive care.

Jul 2024  
Present

### CONSULTANT 360 The Adecco Group

| Bogotá – Colombia

- Conduct cold client prospecting to identify potential business opportunities.
- Generate client needs through effective engagement and value demonstration.
- Execute cold sales calls to initiate new client relationships.
- Provide continuous follow-up with clients to ensure satisfaction and maintain long-term partnerships.
- Develop and present tailored service and product offerings to meet client needs.
- Upsell and cross-sell additional services and products to expand business opportunities.
- Deliver exceptional customer service to foster trust and strengthen client relationships.

Jul 2022  
Jul 2024

### KEY ACCOUNT MANAGER / SALES EXECUTIVE

TimeJobs Colombia

| Bogotá – Colombia

- Managing and overseeing key accounts.
- Analysing and addressing client needs to develop proposals that promote growth.
- Ensuring timely billing and maintaining a healthy accounts receivable.
- Coordinating with various teams to provide effective and timely responses to client issues.
- Creating monthly reports to provide clients with visibility on service performance indicators.
- Identifying cross-selling opportunities to introduce clients to our full range of services.
- Resolving problems and handling incidents efficiently.

Oct 2021  
Jul 2022

### CUSTOMER SUCCESS ASSOCIATE TimeJobs Colombia

| Bogotá – Colombia

- Providing high-quality customer service.
- Meeting client requirements and maintaining their satisfaction.
- Handling accounts and billing.
- Advising clients on various matters.

Jan 2022  
May 2022

### PHYSICAL THERAPIST INTERN Clínica Universidad de la Sabana

| Chía – Colombia

- Provide Conducted neurorehabilitation for pediatric and adult patients.
- Implement therapeutic techniques in both aquatic and terrestrial settings.
- Manage and record clinical histories and progress in databases and operating systems.



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🌐 Colombian

## OBJECTIVE

I am a passionate and committed professional with experience in the field of physical therapy and customer service, therapeutic massage and wellness programs.

Throughout my career, I have demonstrated a strong ability to identify and address the individual needs of clients, ensuring their satisfaction and well-being. My experience includes implementing a variety of therapeutic techniques in both aquatic and terrestrial settings, conducting neurorehabilitation for pediatric and adult patients, and designing personalized therapeutic sessions for musculoskeletal conditions.

I am known for my excellent communication skills and my ability to build and maintain strong relationships with clients. My background in customer service has equipped me with the ability to provide a high standard of care and attention to detail, ensuring that each client receives the best possible experience.

I am highly organized and adaptable, able to manage multiple tasks and respond effectively to changing environments. My goal is to contribute to a team that prioritizes the health and wellness of its clients, using my skills to promote relaxation, reduce stress, and improve overall physical health.

With a solid foundation in physical therapy and a strong commitment to providing exceptional care, I am confident in my ability to succeed in a dynamic and fast-paced environment such as a cruise ship. I am eager to bring my expertise and passion for wellness to your team, contributing to a positive and therapeutic experience for all passengers.

Aug 2021 Nov 2021	<b>PHYSICAL THERAPIST INTERN</b> <b>Grupo Familia   Essity</b>   Tocancipa – Colombia <ul style="list-style-type: none"> <li>Design, plan, implement, and verify an epidemiological surveillance program.</li> <li>Identify the needs of the operators at the Cajicá plant.</li> <li>Implement a program of active breaks, health promotion, and self-care activities.</li> <li>Review and adjust workstations according to the conditions and needs of each operator.</li> <li>Assist physical therapist in conducting therapeutic exercises and modalities.</li> </ul>
Feb 2021 May 2021	<b>PHYSICAL THERAPIST INTERN</b> <b>Passus IPS</b>   Bogotá – Colombia <ul style="list-style-type: none"> <li>Implement therapeutic exercises in aquatic environments.</li> <li>Plan and design personalized therapeutic sessions for musculoskeletal conditions.</li> </ul>
Jul 2020 Nov 2020	<b>PHYSICAL THERAPIST INTERN</b> <b>RIIE Centro de Terapias</b>   Bogotá – Colombia <ul style="list-style-type: none"> <li>Conduct neurorehabilitation for pediatric patients.</li> <li>Implement therapeutic strategies in terrestrial settings for neuromuscular conditions.</li> </ul>
Jun 2020 Sep 2021	<b>SALES ASSOCIATE AND CASHIER</b> <b>ME KIDS</b>   Bogotá – Colombia <ul style="list-style-type: none"> <li>Provide customer service and advise on available products.</li> <li>Informed customers about prices, offers, and discounts.</li> <li>Assist with inventory control and product placement in the store.</li> <li>Persuade, negotiate, and close sales with customers.</li> <li>Select products, prepare packages, and manage home deliveries.</li> </ul>
Feb 2020 May 2020	<b>PHYSICAL THERAPIST INTERN</b> <b>Universidad de la Sabana</b>   Chía – Colombia <ul style="list-style-type: none"> <li>Developed health promotion activities for the educational community.</li> <li>Improved communication among students.</li> <li>Worked with the University Welfare Department.</li> <li>Planned and executed workshops and activities for the university community.</li> </ul>
Jun 2017 Dec 2017	<b>ADMINISTRATIVE ASSISTANT</b> <b>Arturo Lizarazo y Cia</b>   Bogotá – Colombia <ul style="list-style-type: none"> <li>Managed and controlled filing and invoices.</li> <li>Handled the switchboard, answering calls from suppliers.</li> <li>Managed the database.</li> </ul>

## EDUCATION

Jul 2017 Jun 2022	<b>PHYSICAL THERAPIST</b> <b>Sabana´s University</b>   Bogotá – Colombia <ul style="list-style-type: none"> <li>Best Entrepreneurship Thesis Project</li> </ul>
	<b>ADVANCE ENGLISH</b> <b>New Granada Military University</b>   Bogotá – Colombia

## SKILLS

- Customer Orientation
- Interprofessional Relationships
- Organizational Skills
- Flexibility and Adaptability
- Effective Communication
- Excel Proficiency
- Quick Learner
- Creativity
- Analytical Skills
- Teamwork

## LANGUAGES

- English: Advance
- Spanish: Native
- French: Basic

## COURSES

- CPR, AED & First Aid  
| NHCPS
- Advanced Cardiac Life Support  
| NHCPS
- Pediatric Advanced Life Support  
| NHCPS
- Basic Life Support  
| NHCPS
- Physical Therapy  
| Edutin
- Relaxing Massages  
| Edutin
- Therapeutic Massages  
| Edutin
- Sports Massages  
| Edutin