

# LEONARDO ANGEL CÁRREGA

## PERSONAL INFO

**Name / Lastname:** Leonardo Ángel Cárrega  
**Home Address:** V. L. y Planes 10 – Salsipuedes – CBA – Argentina  
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**Phone number:** +549 (351) 7898053



## SALES WORK EXPERIENCE

### 2017 – 2024: Quality Assurance - Tester:

**Q.A Manual-Automation:** I've been in IT industry for the last few years.

**Tasks:** Manual testing. Automation testing.

### 2016 – 2017: Macrosistemas

Submanager: Computer Hardware store and technical service

**Tasks:** Seller, coordinate tech service and stock with suppliers, data entry.

### 2014 – 2015: Maipú Automotores

Sales: Chevrolet showroom.

**Tasks:** Contact clients by phone and sell cars in the showroom.

### 2000 – 2020: Independent Computer Technician

Sales and tech: Own business of technical support.

**Tasks:** Hardware, software, networking technician

### 2011 – 2012: Atento Contact Center

Sales agent: ADSL internet, phone, and TV services.

**Tasks:** Contact Argentinian clients and sell packs of products.

### 2010 – 2011: JazzPlat Contact Center

Sales agent: ADSL internet, phone, and TV services..

**Tasks:** Contact Spanish clients and sell Jazztel services.

### 2009 – 2010: Haras Ampascachi.

Seller: Vouchers to stay in the Haras Ampascachi 'Estancia'

**Tasks:** Contact businesses by phone and schedule business meetings with them. Product presentation and negotiation..

## QUALIFICATIONS

### University Studies:

U.N.C. – Derecho:

Diploma: Lawyer – Status: Incomplete

### Tertiary Studies:

UNC – E.S.C.M.B.

Diploma: Marketing technician – Status: Completed

## Languages

ENGLISH ● ● ● ● ○

PORTUGUESE ● ● ○ ○ ○

## Tools

CRM ● ● ● ○ ○

SALESFORCE ● ● ● ● ○

OFFICE AND DESIGN TOOLS ● ● ● ● ○

## Skills

N.L.P. ● ● ● ● ○

MARKETING ● ● ● ○ ○

PHOTOGRAPY ● ● ● ○ ○

STAFF MANAGMENT ● ● ● ○ ○

AGILE METHODOLOGIES ● ● ● ● ○

## REFERENCES

### Haras Ampascachi:

Virginia Inverti – Business Partner

Cel - Whatsapp: +54 9 351 657-7070

<https://ampascachi.com/>

### JazzPlat:

The contact center platform moved to Colombia:

<https://www.jazzplat.co/>

### Macrosistemas:

Juan Cruz Mazzeo – Owner

Cel - Whatsapp: +54 9 351 657-7070

<https://macrosistemas.com.ar>

## Linked In:

Public Profile: <https://www.linkedin.com/in/angelcarrega/>